



RevEdge Consulting

YOUR PARTNER IN SMART PROPERTY PERFORMANCE

Who We Are

What is RevEdge Consulting?

RevEdge Consulting stands at the intersection of hospitality excellence and technological innovation. It is your strategic partner in maximizing the performance of your hospitality business. We build strong digital foundations and manage revenue streams through expert strategies and smart technology.



9922944732 / 8805879194

www.revedgeconsulting.com



What We Bring Together

1

Hospitality Expertise

- Recognized as Goa's No. 1 Hospitality & Hotel Management Company, offering comprehensive services—from management consultancy and revenue management to property setup, branding, and interior transformation.
- Focuses on long-term client relationships, cost-effective solutions, reliability, and operational excellence.

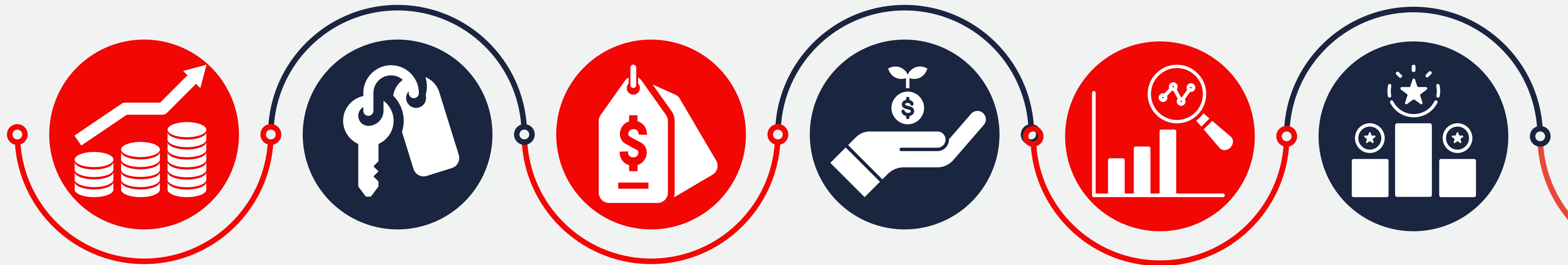
Digital & Technology Prowess

- Offers a one-stop solution across web, digital marketing, and analytics—designed to boost online visibility, engagement, and conversions.
- Known for delivering creative, efficient, and cost-effective digital strategies

2



Why Revenue Management is Important?



Maximises Revenue

Ensures you sell the right room, to the right customer, at the right time, for the right price.

Improves Occupancy

Reduces empty rooms during off-peak seasons and optimises capacity during peak seasons.

Better Pricing Strategy

Uses data-driven decisions to set competitive yet profitable prices.

Increases Profit Margin

Focuses on both occupancy and rate, leading to higher overall profitability.

Enhances Forecasting Accuracy

Predicts demand trends and helps plan resources effectively.

Boosts Market Competitiveness

Positions your property strategically against competitors.

Meet Our Directors



Sidney D'Cunha

- Hospitality Consultant & Business Coach
- Over 30 years of experience in hospitality — delivering expert consulting, strategic guidance, and operational excellence.



Jayant Naik

- Hospitality Technology Expert
- Goa-born with 10+ years in the hospitality industry, managing 50+ properties. Skilled in IT systems, digital frameworks, and end-to-end property setup.

Who Are Our Clients?



Our Services



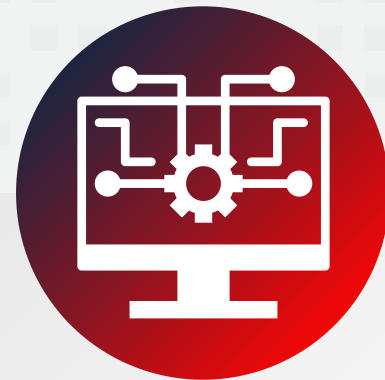
**Revenue
Management
& Consulting**



**Digital
Marketing**



**Technology
Solutions**



**Digital setup
&
Management**



**Booking
channel
partner**



Flexible Engagement Options

Whether you need full support or just a digital boost—we've got you covered.

Full Management

- Digital setup + ongoing revenue management
- Performance monitoring
- Continuous updates

Setup-Only

- We build your optimized online presence
- You manage it yourself afterward



Why Choose Us



Personalized Strategies

We tailor solutions for each property.



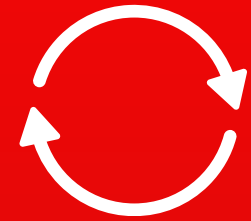
Transparent Reporting

Clear, data-backed monthly insights.



Fast Around

Get listed & optimized in days



Personalized Strategies

Choose between full or setup-only

Client Success Stories



Primavera Holiday Resort

Far too many marketing and revenue management experts give advice while never actually trying it themselves. But S&J Hospitality and DPN technologies suggested things that will work for our business.



Raposo Holiday Resort

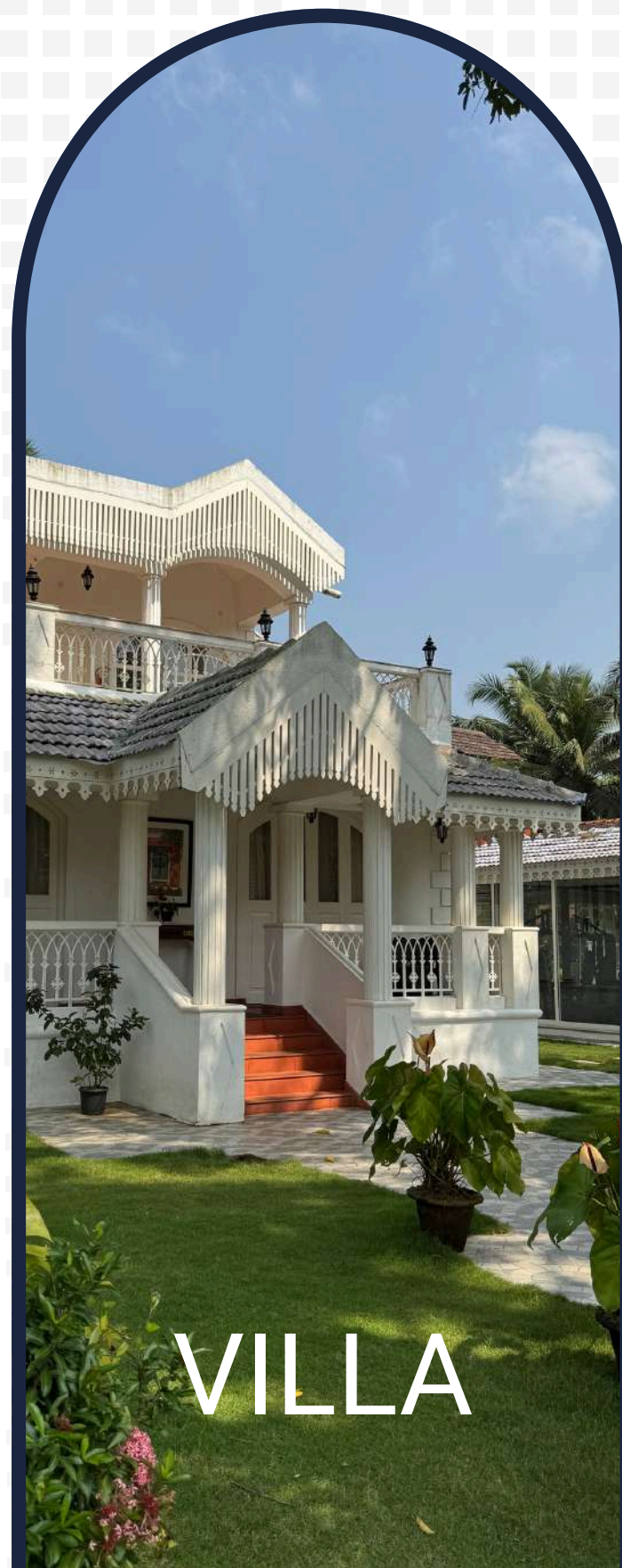
S&J Hospitality and DPN Technologies team has been a fantastic asset to our business over the last few years. They helped us grow and adapt to an ever-changing technological environment; fast, efficient; reliable; polite - and and and! Thanks, team S&J Hospitality, and DPN Technologies



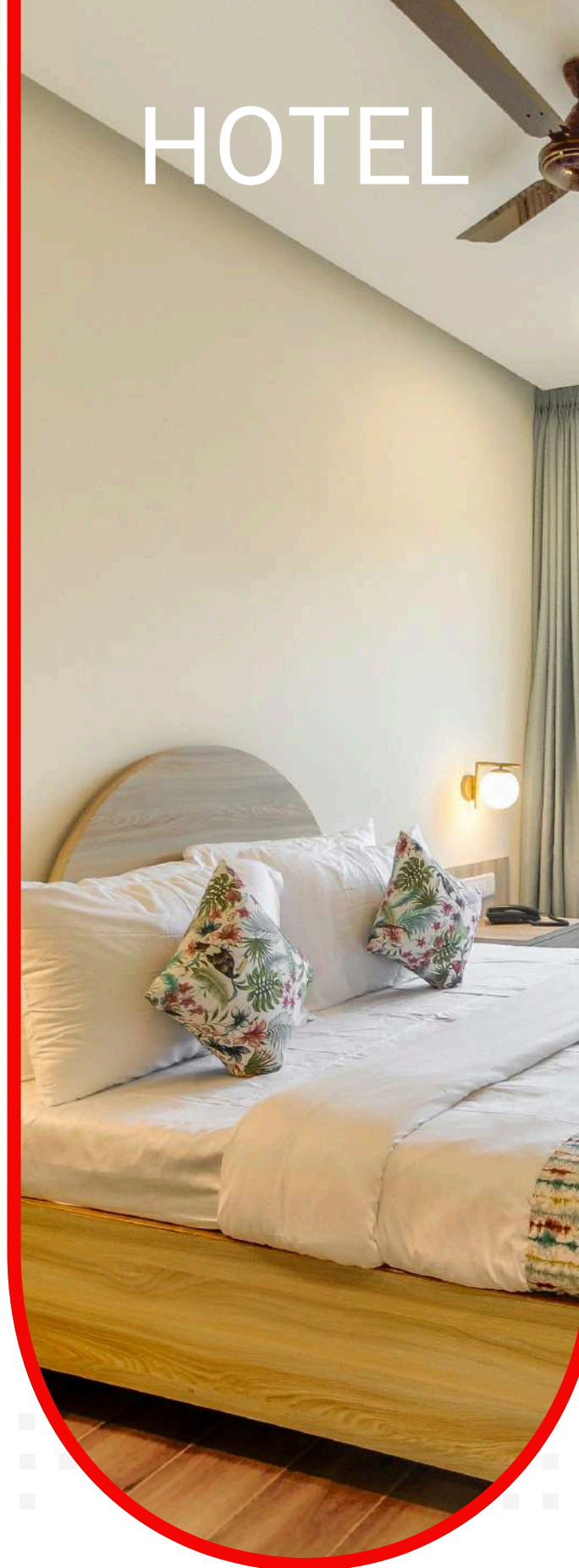
Bellagio Rezidencia

Our inbound leads have grown so dramatically from our website and search optimization that we have hired a dedicated sales team that now only works on inbound leads.

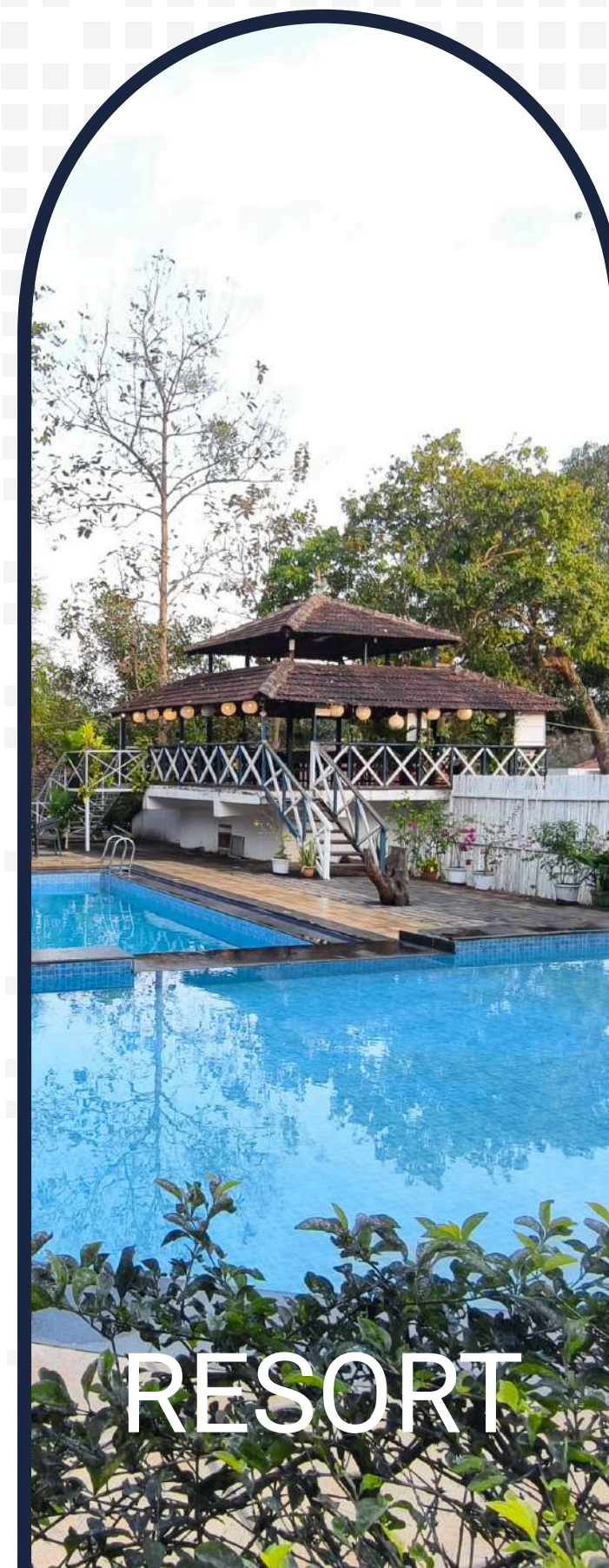
Who We Work With



VILLA



HOTEL



RESORT



SERVICED
APARTMENTS

Frequently Asked Questions (FAQs)

1. How will revenue management help increase our hotel's revenue?

We offer:

- Property Setup & Digital Presence (photoshoot, listing creation, content writing, OTA setup)
- Revenue Management (dynamic pricing, inventory control, seasonal strategy)
- Exclusive Sales & Marketing
- Website Development & SEO
- Software & Tech Solutions (PMS, Channel Manager, custom booking engines)
- Social Media & Branding

2. Who can benefit from Revedge Consulting services?

Our services are designed for:

- Hotel & Resort Owners
- Villa & Vacation Rental Operators
- Property Developers & Realtors
- Travel Agencies & Channel Partners

Frequently Asked Questions (FAQs)

3. What services do you provide?

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- Social Media & Branding

4. Do you also handle online distribution and channel management?

Yes. We optimize your presence on OTAs (Online Travel Agencies), GDS, direct booking platforms, and metasearch engines. We ensure inventory is updated in real-time, preventing overbookings and maximizing exposure.

Frequently Asked Questions (FAQs)

5. How do you decide the right pricing strategy for our property?

We analyze your market, competitor rates, booking trends, and seasonality. Using advanced tools and historical data, we recommend flexible pricing models that adapt to daily demand fluctuations.

6. Can you help us increase direct bookings?

Absolutely. We not only manage OTA pricing but also implement strategies for your website, Google Hotel Ads, and social media to drive more commission-free direct bookings.

7. Do you provide reports so we can track performance?

Yes. We share transparent, easy-to-understand reports on revenue growth, occupancy, ADR, RevPAR, booking sources, and market trends — so you can see exactly how our strategies are working.

8. Will you train our staff on revenue management practices?

If required, we conduct training sessions for your front office, reservations, and sales teams to ensure your staff understands and supports the revenue management strategy.

Frequently Asked Questions (FAQs)

9. Do you only work with hotels?

No — we work with villas, resorts, serviced apartments, homestays, and even real estate projects looking for better visibility and sales.

10. Can I choose only some services instead of the full package?

Yes — we offer customized packages. You can choose setup only, revenue management only, or go for full management.

11. How quickly can I see results?

For most properties, visible improvements in bookings and revenue happen within 1–3 months, depending on property readiness and seasonality.

12. What makes Revedge different from other consultants?

We combine hospitality expertise with technology and marketing skills — giving you one partner for everything from tech to sales.



Thank You

**Book a Free
Consultation Today**

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